

## CAPABILITY STATEMENT

### Who We Are

**R.J. Thomas Mfg. Co. Inc.** is a 3rd generation family-owned business with over 62 years of design and manufacturing experience. We make the Pilot Rock brand of park, street and camp site equipment, including: park benches, athletic benches, picnic tables, wheelchair accessible tables, trash & recycling receptacles & lids, bear proof trash receptacles and food lockers, bike racks, utility tables, lantern poles, charcoal grills, campfire rings, planters, wayfinding signs, custom signs & banners, ADA compliant products, and more. Made in the USA since 1959.

### Core Competancies

- Benches:** Park, Streetscape, Athletic.
- Picnic Tables:** Standard, ADA Compliant, Kid Sizes.
- Trash & Recycling:** Containers, Lids, Liners, Mounts.
- Bear Resistant:** Receptacles, Lockers, Certified by IGBC.
- Bike Racks:** 10 Different Styles.
- Utility Tables.**
- Site Amenities:** Planters, Parking Bollards, Lantern Poles.
- Custom Signs:** Wayfinding, Banners, Plaques, Decals.
- Charcoal Grills.**
- Campfire Rings.**
- Custom Fabrication & Finishing.**

### NAICS and FSC Codes



321999	332431	332999	333318
337122	337127	339920	423210
423440	423510	423910	423990



7105-39	7105-41	7195-16
7240-4	7310-13	
7830-5	7830-7	

### Company Data

- Size:** Small.
- CAGE Code:** 65294.
- DUNS:** 00-728-0647.
- GSA Contracts:**
  - GS-03F-118DA: SIN #337122OSB
  - GS-03F-119DA: SIN #33920PARK
- Other Contracts:** Various City, County & States.
- Accept all Major Credit Cards.**
- Office and Factory:** Cherokee, Iowa



### Differentiators

- Materials:** Steel, Aluminum, Stainless Steel, Recycled Plastic, Lumber.
- Finishes:** Powder Coating, Thermoplastic Coating, Hot Dip Galvanized (available through a subcontractor).
- Powder Coating & Thermoplastic Coating:** available in many standard colors; custom colors available.
- Six patents** registered with the USPTO.
- Custom Design, Fabrication & Finishing work capabilities.**

### Past Performance

- US Military** – All Branches.
- All Federal Government Agencies** – with (2) GSA Contracts (*domestic and international locations*).
- State, County and City Government Agencies** – with a variety of Contracts and direct sales.
- Commercial Businesses, Contractors and Campgrounds.**
- Schools and Universities.**
- Recreation Facilities, Fairs and Events.**

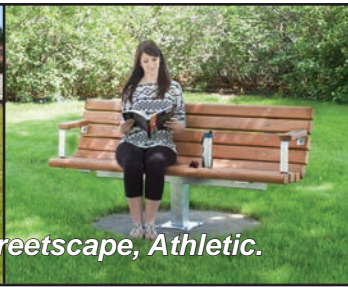
### Company Contact

- Mail:** PO Box 946, Cherokee, IA 51012-0946
- Physical:** 5648 US Hwy 59, Cherokee, IA 51012
- POC:** Customer Service Dept.
- Phone:** 712-225-5115 or 800-762-5002
- Email:** customerservice@rjthomas.com
- Web:** <https://www.pilotrock.com>

# CAPABILITY STATEMENT - PERFORMANCE EXAMPLES



*Benches: Park, Streetscape, Athletic.*



*Utility Tables*



*Picnic Tables: Standard, Accessible, Kid Size.*



*Site Amenities: Planters, Parking Bollards, Lantern Poles*



*Trash & Recycling: Containers, Lids, Liners.*



*Custom Signs: Wayfinding, Banners, Plaques, Decals*



*Bear Resistant: Receptacles, Lockers, IGBC Certified.*



*Charcoal Grills*



*Bicycle Racks: 10 Different Styles.*



*Campfire Rings*

